

Western Virginia Workforce  
Development Board

**Training Providers Certification Applicants & Recommendations  
Program Year 2006**

The WVVDB Training Provider Committee, with staff concurrence, submits the following recommendations concerning applicants for initial and renewal certification to provide WIA-funding training for Program Year 2006.

Program Name	▪ Related occupations	Expected Wage	Program Length	▪ Credential Earned	Cost	Action	ROI ***
<b>Alleghany County</b>							
Build a Better Future (BBF) Job Creation Program	▪ Construction	\$15.41	6-12 months; self-paced GED	▪ Local board credential ▪ Eligible to sit for GED	\$2,691/ 6-month course	Approval	174
	▪ Building & grounds maintenance	\$8.71 \$9.38 *				Approval	286
	▪ Installation, maintenance & repair (and helpers)	\$10.71 - \$15.04				Approval	251
	▪ Production occupations	\$12.44				Approval	216
<b>Bar Palma Beauty Careers Academy</b>							
Cosmetology	▪ Cosmetologist	\$9.38 - \$12.02 6.26 - 8.17*	1,500 hours	Certificate; eligible for VA State Board exam	\$9,899	Do not approve: Wage concern	1581
Nail Technology	▪ Nail technician	\$9.38 - \$12.50 7.40 - 8.99**	150 hours	Certificate; eligible for VA State Board exam	\$1,202		162
<b>Carilion Roanoke Memorial Hospital</b>							
Licensed Practical Nurse	▪ Healthcare practitioner and technician	\$11.50 - \$18.50	12 months	Eligible for state licensure exam	\$3,924	Approval	341
<b>Center For Employment Training (TAP - This Valley Works)</b>							
Business Office Technology	▪ Secretaries	\$13.21	810 clock hours	Certificate	\$6,525	Approval	494
	▪ Typists, incl. word processing	\$14.02				Approval	465
	▪ Personnel clerks	\$15.42				Approval	423
	▪ File clerks	\$10.74				Approval	608
	▪ General office clerks	\$9.38 7.49 - 12.28*				Approval	871

\* Wages in Area III per VaView.vt.edu

\*\*wages in Roanoke MSA per Salary.com

\*\*\* Number of hours at minimum expected wage required to recover cost of program

<b>Cosmetology Center PTS, Inc.</b>							
Cosmetology	<ul style="list-style-type: none"> <li>▪ Salon specialist</li> <li>▪ Retail specialist</li> <li>▪ Make-up artist</li> <li>▪ Day-spa stylist/technician</li> <li>▪ Cosmetic chemist</li> </ul>	\$10.00 6.26 – 8.17 *	1,500 clock hours	Certificate	\$5,298	Do not approve: Wage concern	846

<b>Dabney S. Lancaster Community College</b>							
Comprehensive college curriculum	▪ Various	\$9 - \$25*	Varies	▪ Associate's degree OR Certificate	\$137/ credit hour	Approval	731

**Note:** Participants must be enrolled in a program of study leading to a degree, certificate, diploma, or career studies program of study. Courses not included in the Approved program of study must be Approval by the Workforce Development Board. <sup>2</sup>Case manager must document growth occupation and self-sufficiency wage for occupation related to training.

<b>ECPI Technical College</b>							
Information Technology/Networking and Security Management	<ul style="list-style-type: none"> <li>▪ Computer support specialist</li> <li>▪ Computer software engineer</li> <li>▪ Computer systems analyst</li> <li>▪ Network &amp; computer support administration</li> <li>▪ Network security consultant</li> </ul>	\$12.12	78 semester credit hours (or 90 weeks)	Associate of Applied Science	\$23,880	Approval	1970
Computer Electronics Engineering Technology	▪ Computer hardware engineer	\$12.12	78 semester credit hours (or 90 weeks)	Associate of Applied Science	\$23,880	Approval	1970
Criminal Justice Technology	<ul style="list-style-type: none"> <li>▪ Corrections officer</li> <li>▪ Police officer</li> <li>▪ Sheriff's deputy</li> <li>▪ Data security officer</li> </ul>	\$11.06 - \$14.42	78 semester credit hours (or 90 weeks)	Associate of Applied Science	\$19,800	Approval	1790
Medical Assisting	<ul style="list-style-type: none"> <li>▪ Registered medical assistant</li> <li>▪ Certified medical assistant</li> <li>▪ Medical transcriptionist</li> </ul>	\$9.72 9.52– 11.06*	78 semester credit hours (or 80 weeks)	Associate of Applied Science	\$19,800	Approval	2080
Practical Nursing	▪ Licensed Practical Nurse	\$15 - \$20 12.95– 15.66*	46 semester credit hours (or 50 weeks)	Certificate + Licensed Practical Nurse (LPN)	\$19,080	Approval	1529

\*Cost reflects a discount for public employment training program participants. See ECPI representative for details.

<b>Franklin County Public Schools Adult Education Center</b>							
High School Diploma Program	▪ All	All	108 hrs./class	High School Diploma	\$65 + supplies	Approval	N/A
GED Preparation Program	▪ All	All		Eligible for GED exam	\$44	Approval	N/A
English as a Second Language (ESOL)	▪ All	All	45-50 hours	None	\$0 - \$48	Approval	N/A
Workplace Essentials	▪ All	All	45-50 hrs.	None	\$0	Approval	N/A
Spanish as a Second Language	▪ All	All	45-50 hrs.	None	\$40-\$80	Approval	N/A
Adult Basic Skills	▪ All	All	45-50 hrs.	None	\$40-\$80	Approval	N/A

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<b>Jackson River Technical Center</b>							
Welding (6 weeks)	▪ Welder	\$12.00	6 weeks/ 30 hours	None	\$80	Approval	<b>7</b>
Welding (2 weeks)	▪ Welder	\$12.00	2 weeks/80 hours	None	\$260	Approval	<b>22</b>
Microsoft Excel 2003	▪ All	All	10 weeks/30 hours	None	\$120	Approval	<b>N/A</b>
Microsoft Windows XP	▪ All	All	10 weeks/20 hours	None	\$85	Approval	<b>N/A</b>
Parapro-Assessment Training	▪ Paraprofessional (teacher's aide)	\$5.71 6.48 – 10.80*	5 weeks/10 hours	None	\$51	Do not approve: Wage concern	<b>8</b>
<b>Moseley-Dickenson Academy of Real Estate</b>							
Principles of Real Estate – Real Estate Salesperson Pre-Licensure	▪ Real estate salesperson ▪ Real estate office assistant	\$12.02 \$9.62	60 clock hours	▪ Certificate + eligible for state licensing exam	\$521	Approval	<b>43</b> <b>54</b>
Appraisal Pre-Licensure	▪ Real estate appraiser	\$14.42	90 clock hours	▪ Certificate + eligible for state licensing exam	\$1,105	Approval	<b>77</b>
<b>National College of Business &amp; Technology – Roanoke Valley</b>							
Accounting	▪ Bookkeeping, accounting, and auditing clerks	\$8.17 – \$10.58 8.97 – 13.88 *	60 credit hours	Diploma	\$12,910	Do not approve: Wage concern	<b>1439</b>
Business Administration – Accounting	▪ Accountants and auditors ▪ Bookkeeping, accounting, and auditing clerks	\$12.02 – \$14.42	96 credit hours	Associate degree	\$20,578	Approval	<b>1712</b>
	▪ Accountant ▪ Auditor ▪ Budget Analyst	\$13.46 – \$15.38	180 credit hours	Bachelor degree	\$38,470	Approval	<b>2858</b>
Administrative Office Specialist	▪ Secretaries (except legal, medical & executive) ▪ Office Clerks, General	\$9.13 – \$10.58 7.49 – 12.28*	60 credit hours	Diploma	\$12,910	Do not approve: Wage concern	<b>1724</b>
Administrative Office Professional	▪ Secretary (except legal and medical) ▪ Executive secretaries & administrative assistants	\$10.58 – \$12.50	96 credit hours	Associate degree	\$20,578	Approval	<b>1945</b>
Business Administration	▪ First-line office or administrative support supervisors /managers	\$8.17 – \$10.58 7.17 – 10.95*	48 credit hours	Diploma	\$10,354	Do not approve: Wage concern	<b>1444</b>
Business Administration -- Management	▪ First-line office or administrative support supervisors /managers	\$13.46 – \$14.42	96 credit hours	Associate degree	\$20,578	Approval	<b>1529</b>

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	<ul style="list-style-type: none"> <li>First-line retail sales, office or administrative support supervisors /managers</li> <li>Wholesale &amp; manufacturing sales representatives, (except tech &amp; scientific products)</li> </ul>	\$12.02 - \$15.38	180 credit hours	Bachelor degree	\$38,470	Approval	<b>3200</b>
Master of Business Administration	<ul style="list-style-type: none"> <li>Sales representatives, wholesale &amp; manufacturing (except tech &amp; scientific products)</li> <li>First-line office or administrative support supervisors /managers</li> <li>Industrial production managers</li> </ul>	\$13.94 - \$18.27	56 credit hours	Master of Business Administration	\$15,020	Approval	<b>1077</b>
Computerized Office Applications	<ul style="list-style-type: none"> <li>Computer operator</li> <li>Word processor &amp; typist</li> <li>Data entry clerk</li> </ul>	\$8.65 - \$11.06 7.49-12.28*	36 credit hours	Diploma	\$7,798	Do not approve: Wage concern	<b>1041</b>
Computer Applications Technology	<ul style="list-style-type: none"> <li>Computer operator</li> <li>Word processor &amp; typist</li> <li>Administrative services manager</li> </ul>	\$11.06 - \$13.94	96 credit hours	Associate degree	\$20,578	Approval	<b>1861</b>
Computer Network Technician	<ul style="list-style-type: none"> <li>Computer support specialist</li> </ul>	\$12.02 - \$13.94	48 credit hours	Diploma	\$11,114	Approval	<b>925</b>
Information Systems Engineering	<ul style="list-style-type: none"> <li>Network and computer systems Administrator</li> <li>Network systems and data communications analyst</li> </ul>	\$13.94 - \$16.83	96 credit hours	Associate degree	\$21,278	Approval	<b>1526</b>
Information Technology	<ul style="list-style-type: none"> <li>Network and computer systems administrators</li> <li>Network systems and data communications analysts</li> <li>Software application engineers</li> </ul>	\$15.38 - \$19.71	180 credit hours	Bachelor degree	\$38,470	Approval	<b>2501</b>
Emergency Medical Technology	<ul style="list-style-type: none"> <li>Emergency medical technician</li> <li>Paramedic</li> </ul>	\$9.62 - \$11.54 8.66 - 15.49*	48 credit hours	Diploma	\$10,399	Approval	<b>1201</b>
Emergency Medical Technology -- Paramedic	<ul style="list-style-type: none"> <li>Emergency medical technician</li> <li>Paramedic</li> </ul>	\$12.02 - \$14.42	96 credit hours	Associate degree	\$20,708	Approval	<b>1723</b>
Medical Office Specialist	<ul style="list-style-type: none"> <li>Medical secretary</li> </ul>	\$8.65 - \$10.10	60 credit hours	Diploma	\$12,910	Approval	<b>1492</b>
Medical Billing & Coding	<ul style="list-style-type: none"> <li>Medical records and health Information Technicians</li> </ul>	\$9.13 - \$11.54 8.41 - 13.51*	48 credit hours	Diploma	\$10,354	Low wage Do not approve: Wage concern	<b>1274</b>
Medical Transcription	<ul style="list-style-type: none"> <li>Medical transcriptionist</li> </ul>	\$9.62 - \$12.50	48 credit hours	Diploma	\$10,354		<b>1076</b>
Medical Assisting	<ul style="list-style-type: none"> <li>Medical assistant</li> </ul>	\$11.54 - \$12.98 9.52- 11.06*	96 credit hours	Associate degree	\$20,708		<b>2175</b>

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Pharmacy Technician	<ul style="list-style-type: none"> <li>Pharmacy technician</li> </ul>	\$7.21* - \$10.58 6.71 - 10.54 *	48 credit hours	Diploma	\$10,369	Do not approve: Wage concern	1545
Paralegal	<ul style="list-style-type: none"> <li>Paralegal</li> <li>Legal assistant</li> <li>Law clerk</li> </ul>	\$8.17 - \$12.98 11.79- 17.41*	96 credit hours	Associate degree	\$20,578	Approval	1745
Tourism and Hospitality	<ul style="list-style-type: none"> <li>Hotel, motel and resort desk Clerks</li> <li>Reservation and transportation Ticket agents and travel clerks</li> </ul>	\$8.17 - \$10.10 6.54 - 8.62 *	48 credit hours	Diploma	\$10,354	Do not approve: Wage concern	1583
Tourism and Hospitality	<ul style="list-style-type: none"> <li>Travel agent</li> <li>Hotel, motel and resort desk clerks</li> <li>Reservation and transportation ticket agents and travel clerks</li> </ul>	\$10.10 - \$12.02 8.68 - 13.83 *	96 credit hours	Associate degree	\$20,578	Approval	2371
<b>Roanoke City Schools – Adult Education</b>							
General Educational Development Instructional Program	<ul style="list-style-type: none"> <li>All</li> </ul>	All	Ongoing	Eligible to sit for GED exam	\$84	Approval	N/A
English as a Second Language Classes	<ul style="list-style-type: none"> <li>All</li> </ul>	All	Ongoing	None	\$40	Approval	N/A
Adult Evening High School	<ul style="list-style-type: none"> <li>All requiring HS degree</li> </ul>	All	Semester	Eligible to sit for GED exam	\$135/ credit	Approval	N/A
<b>TAP – This Valley Works</b>							
Project Success	<ul style="list-style-type: none"> <li>All occupations requiring a high-school diploma</li> </ul>	All	Open entry/ open exit	Passing state GED Exam	\$43	Approval	N/A
<b>University of Virginia School of Continuing and Professional Studies</b>							
Off-Grounds Education Pre K-6 License Program	<ul style="list-style-type: none"> <li>Elementary school teacher, except special education.</li> </ul>	\$21.13	23 - 27 credit hours	Teaching License	\$5,635 - \$6,615	Approval	267
Alternative Route to Licensure Courses	<ul style="list-style-type: none"> <li>Secondary school teacher, except special &amp; vocational education</li> </ul>	\$22.23	15 credit hours		\$817 per course	Approval	184
<b>Virginia Western Community College</b>							
Comprehensive college curriculum	<ul style="list-style-type: none"> <li>Various</li> </ul>	\$9 - \$25*	Various	<ul style="list-style-type: none"> <li>Associate of Arts</li> <li>Associate of Science</li> <li>Associate of Applied Science</li> <li>Certificate</li> <li>Career Studies</li> </ul>	\$137 /credit hour	Approval	731
<p><b>Note: Participants must be enrolled in a program of study leading to a degree, certificate, diploma, or career studies program of study. Courses not included in the Approval program of study must be Approved by the Workforce Development Board.</b></p> <p><b>Case manager must document growth occupation and self-sufficiency wage for occupation related to training.</b></p>							

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Western Virginia Public Education Consortium (WVPEC)							
Career Switcher Program	▪ Education, training and library occupations	\$15.38	Level I: 180 clock hours; Level II: first year of teaching	▪ Teaching License	\$3,850	Approval	250

### Other Provider Information

Organizations Approved at the April 7, 2006 board of directors meeting; effective through June 30, 2007

Elliot Training Center (Lexington, KY)						
Utility Top-Groundman Program	▪ Utility line worker (groundman, lineman, apprentice lineman) ▪ CDL positions	\$11.72 - \$38.00	6 weeks	Certificate + Class A CDL License	\$7,240*	618
*Additional financial support available, <u>if person eligible</u> , beyond what WIA covers.						
Hollins University						
Horizon Program	▪ Teachers pre-K – 12; special and vocational education	Varies \$23- 42*	128 credit hours	Bachelor's degree; Teacher licensure	\$702/credit hr	3907

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PY2005 provider who has not yet provided recertification information

Jefferson College of Health Sciences					
Nursing (for H.S. graduate OR GED w/can)	▪ Registered Nurse	\$13.46 - \$17.31	2 years	Associate of Science	\$28,220
Nursing (for LPNs)	▪ Registered Nurse	\$13.46 - \$17.31	1 year	Associate of Science	\$28,220
Nursing (for Respiratory Therapist or Paramedic)	▪ Registered Nurse	\$13.46 - \$17.31	1 year	Associate of Science	\$14,100
EHS Paramedic (for Emergency Medical Technicians)	▪ Paramedic	\$13.46 - \$17.31	2 years	Associate of Applied Science	\$32,400
Fire & EMA Technology	▪ Firefighter	\$12.02 - \$16.83	2 years	Associate of Applied Science	\$22,700

Organization not requesting recertification

Joint Apprenticeship Training Committee – International Brotherhood of Electrical Workers 4/26/06: App not in yet					
Inside Wireman	▪ Electricians	\$17.71 + benefits	5 years	Journeyman Electrician	Approx. \$200/tools

April 27, 2006

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